

Fee Survey respondents say their average percentage of mark up is:

- ✓ 34% on gold/precious metal
- ✓ 25% on implant parts
- ✓ 30% on attachments
- ✓ 40% on denture teeth

LMT asked respondents:
How do you handle shipping costs for non-local dentist-clients?

32%: Our lab pays shipping both ways

55%: The dentist pays shipping one way

13%: It varies depending on the client

57%

of our 2006 Fee Survey respondents subcontract work to other laboratories, mostly within the U.S. This is an 11% increase from 2004. On average, they send out 8% of their workloads to other labs.

ONLY 4%

of our Fee Survey respondents outsource work to laboratories

OUTSIDE THE U.S.

On average, they send 13% of their workloads to a foreign country.

LMT asked: are you satisfied with the fees your work commands?

